

CIOReview

The Navigator for Enterprise Solutions

PUBLIC SECTOR SPECIAL

NOVEMBER 2- 2015

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20 Most Promising Public Sector Solution Providers 2015

Public sector agencies across the world are yearning for a changeover from closed, top-down, and paper-based transactional models toward online, integrated digital offerings, encouraging a new kind of interaction between citizens and the state. Technology is at the core to facilitate this change. From big data to mobile and social media, the 21st century has ushered in a variety of innovative technologies that can help the government better serve their constituents.

These new technologies bring to the forefront a number of important questions: How to serve a population that is increasingly dependent on technology? How to use social and digital channels to interact with constituents? How to leverage the vast amount of data generated daily to better serve the public

The confluence of citizen demand for greater speed and more transparency in service delivery is being met with increased appetite within the public sector to deliver services in more innovative ways. This is happening through open technologies, diversity of delivery-agents including increased involvement of smaller companies, and more agile delivery practices to demonstrate meaningful progress earlier in a project's lifecycle.

A distinguished panel of CEOs, CIOs, CMOs, VCs, analysts and CIOReview editorial board has selected the top Public Sector Tech Solution Providers from over thousand companies. Companies featured here provide a look into how their solutions work in the real world, so that you can gain a comprehensive understanding of what technologies are available, which are right for you, and how they shape up against the competition.

We present to you CIOReview's "20 Most Promising Public Sector Solution Providers for Public Sector"



Company:
xFact

Description:
A global information technology and services firm that assists public sector organizations to thrive in present business environments by providing business-to-business technology aided with strong strategic planning

Key Person:
Amit Banerji,
President and Founder

Website:
xfact.com

xFact

Transparent Technology Solutions for Effective Results

The present global economy confirms a mounting demand for higher-level accountability and transparency from public sector organizations, coupled with decisions making issues regarding budgetary and resources. To survive and match these pressing expectations, the public sector needs innovative and integrated technology solutions. Adopting new and advanced technologies can help organizations to improve their services and achieve process efficiency. In contrast, “initiating new technology is often a challenge as the public sector tends to be slow in adaptation toward new approaches,” states Amit Banerji, President and Founder, xFact.

xFact is a global information technology and services firm that assists public sector organizations to thrive in present business and policy environment by providing business-to-business technology with strong strategic planning. xFact helps clients understand, navigate, and meet business challenges. “We focus not only on the issues of the day, but also on long-term success and sustainability to help clients focus on their mission,” extols Banerji. xFact engages its FOCUS methodology and delivers a five point approach to its clients—Facilitate (F), Organize (O), Commitment (C), Unobtrusive (U), and Simplify (S). Presenting themselves as a facilitator of clients’ business vision, the company, with its steadfast dedication, simplifies projects by changing complex ideas in a structured and seamless manner. “Public safety, criminal justice, education, consumer rights, and many more projects have been successfully executed by xFact’s in-house expertise and experience.”

Moreover, helping public sector firms foresee and plan any technological crisis management, xFact provides a strategic



Amit Banerji

business and technology roadmap along with funding recommendations, risk analysis, and related support. At the outset, xFact prioritizes on the most important problem rather than attempting to solve everything at the same time. The company manages a project by breaking it down into smaller parts. xFact solves, fixes, and integrates those smaller project segments to create the overall solution. The company recognizes the importance of business goals and therefore considers technology as an enabler not a driver. xFact’s solutions are built on three key formulas—clear, candid, and concise. “Our project management service tracks and monitors projects and delivers effective, rapid, and highly personalized services,” says Banerji.

xFact, through its technical architecture, collects an organization’s resource inputs

“**We focus not only on the issues of the day, but also on long-term success and sustainability to help clients focus on their mission**”

and recommends suitable technologies that support their new automated business environment. The company also defends legacy technologies of an organization while making use of its existing data and content. xFact’s Technical Architecture solution offers expert recommendations on the suitable technologies needed to assist any organization’s automated business environment. It also plans service-oriented architecture and designs and links business strategies with technology.

“xFact’s management team and staff have decades of experience and offer local knowledge, complemented by a global sensibility,” extols Banerji. For instance, the company had worked in Timor-Leste, a Southeast Asian nation, to make the national justice sector more efficient and transparent. The company handled projects, including police management and investigation management by designing, developing, and implementing an end-to-end case management system. “The result was an integrated and sustainable system able to reduce court backlogs, increase the ability to make data-driven decisions, and provide a mechanism for good governance,” he adds.

xFact has completed various multi-million dollar projects starting from initiating business plans for addressing rapid and immediate market needs, to restoring national information systems. The company provides the public sector an opportunity to focus on their priorities and gain advantages from transparent technology solutions that help streamline business practices. Apart from enhancing its existing solutions and services, “xFact looks forward to creating an app-based platform consisting of cooperative autonomous applications to enable easy usability of technology,” concludes Banerji. **CR**